

Message Text

LIMITED OFFICIAL USE

PAGE 01 CAIRO 09784 201656Z

66

ACTION COME-00

INFO OCT-01 NEA-10 ISO-00 EB-07 AID-05 XMB-02 OMB-01

TRSE-00 /026 W

----- 077695

R 201417Z JUL 76

FM AMEMBASSY CAIRO

TO SECSTATE WASHDC 5384

LIMITED OFFICIAL USE CAIRO 9784

E.O. 11652: N/A

TAGS: BEXP, BENC, EG

SUBJECT: ABU TARTUR PHOSPHATE PROJECT

REF: CAIRO 7872

1. DAVID KINCAID OF RALPH M. PARSONS CO. ADVISED EMBOFF
JULY 19 THAT HIS FIRM HAS BEEN INVITED BY GOE TO BEGIN
NEGOTIATIONS RE CONSULTING SERVICES FOR BOTH MINE DEVELOPMENT
PHASE AND OVERALL PROJECT SUPERVISION IN ABU TARTUR PROJECT.

2. DESPITE REPEATED GOE ASSURANCES THROUGHOUT BIDDING
PROCEDURE THAT FUNDS WERE AVAILABLE TO COVER CONSULTANTS' FEES,
KINCAID REPORTS THAT AS SOON AS DISCUSSIONS BEGAN, IT BECAME
OBVIOUS THAT PARSONS WOULD INDEED BE EXPECTED TO ARRANGE FINANCING
OF THEIR FEE, WHICH KINCAID ESTIMATES AT US \$20 MILLION. PRIMARY
PURPOSE OF KINCAID'S CALL ON EMBOFF WAS TO DISCUSS U.S. SOURCES
OF FINANCING, PARTICULARLY USAID AND EXIM. PARSONS HAS NOT
APPROACHED USAID/CAIRO REGARDING AID ASSISTANCE. HE INDICATED
FIRM WAS EXPLORING POSSIBLE AID ASSISTANCE, BUT GIVEN CURRENT EXIM
APPROACH TO EGYPT FELT DEPT. DEMARCHE TO THAT ORGANIZATION WOULD
BE USEFUL.

3. ACTION REQUESTED: AS APPROPRIATE, REQUEST DEPT.
APPROACH EXIM RE POSSIBLE FINANCING OF CONSULTING SERVICES
CONTRACT, CITING SCOPE OF PROJECT, POTENTIAL EFFECT ON EGYPT'S
LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 CAIRO 09784 201656Z

BALANCE OF PAYMENTS, USG INTEREST IN THIS PROJECT AS WELL

AS ECONOMIC DEVELOPMENT IN EGYPT GENERALLY, AND FAVORABLE
POSITION OTHER US FIRMS WOULD ENJOY IN BIDDING ON SECTIONS
OF OVERALL PROJECT IF US CONSULTING FIRM ENGAGED. KINCAID
INDICATED PARSONS WOULD BE APPROACHING EXIM IN TWO OR
THREE WEEKS.
EILTS

LIMITED OFFICIAL USE

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 20 JUL 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: KelleyW0
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976CAIRO09784
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D760279-0595
From: CAIRO
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t19760742/aaaabkkr.tel
Line Count: 67
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION COME
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: 76 CAIRO 7872
Review Action: RELEASED, APPROVED
Review Authority: KelleyW0
Review Comment: n/a
Review Content Flags:
Review Date: 09 JUN 2004
Review Event:
Review Exemptions: n/a
Review History: RELEASED <09 JUN 2004 by BoyleJA>; APPROVED <26 OCT 2004 by KelleyW0>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
04 MAY 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: ABU TARTUR PHOSPHATE PROJECT
TAGS: BEXP, BENC, EG
To: STATE
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006